

Scottish Renewables Export Survey 2019

Summary:

- 27 respondents in total
- 15 respondent businesses are headquartered in Scotland
- 93.3% (14/15) Scottish businesses export out with UK
- 42.8% (6/14) of those who export out with the UK also employ staff out with UK
- 57.1% (8/14) of those who export are currently moving into new markets
- 28.6% (4/14) of those who export are currently considering moving into new markets

To which countries has your business exported renewable energy goods or services?

Country	Number of organisations who export
Afghanistan	1
Angola	1
Australia	3
Austria	1
Bulgaria	1
Burundi	1
Brazil	2
Cabo Verde	1
Canada	8
Chile	4
China	3
Cote D'Ivoire	1
Denmark	6
Equatorial Guinea	1
Federated States of Micronesia	1
Fiji	1
Finland	6
France	7
Germany	8
Ghana	1
Greece	1
Guinea Bissau	1
Italy	5
India	1
Japan	2
Kazakhstan	1
Kenya	1
Korea	1
Lebanon	1
Lesotho	1
Liberia	1
Lithuania	1

Mexico	2
Mongolia	1
Morocco	1
Mozambique	1
Nauru	1
Netherlands	4
Nigeria	1
Niue	1
Norway	5
Oman	1
Palau	1
Philippines	1
Poland	1
Portugal	5
Republic of Ireland	8
Republic of the Marshall Islands	1
Romania	1
Rwanda	1
Russia	2
Samoa	1
Senegal	1
Serbia	1
Singapore	1
Slovenia	1
South Africa	2
Spain	5
Sri Lanka	1
São Tomé e Príncipe	1
Sweden	8
Taiwan	2
Tanzania	1
The Gambia	1
Tonga	1
Tunisia	1
Turkey	1
Uganda	1
USA	9
Vanuatu	1
Yemen	1
Zambia	1

In which countries does your renewables business currently employ staff?

42.9 % (6/14) of those who export out with the UK also employ staff outwith UK

Country	Number of organisations who employ staff
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Argentina	1
Australia	3
Brazil	1
Canada	2
Chile	1
China	1
Denmark	1
Finland	1
France	3
Germany	1
India	1
Italy	1
Japan	1
Mexico	1
Netherlands	1
Norway	2
Portugal	2
Republic of Ireland	3
Russia	1
Spain	2
Sweden	1
USA	3
South Africa	1
Morocco	1

Is your company moving into new markets, or have you considered doing so?

57.1% (8/14) of those who export are currently moving into new markets

28.6% (4/14) of those who export are currently considering moving into new markets

Country	Number of organisations moving into new market	Number of organisations considering moving into new market
<i>Africa</i>	1	-
<i>Asia</i>	1	-
Australia	3	1
Brazil	2	1
<i>Caribbean</i>	1	-
Canada	1	2
Chile	2	1
China	1	-
Denmark	2	-
Finland	1	-
France	2	-
Germany	2	-
Italy	1	1
Japan	1	-
Mexico	1	-
Netherlands	1	-
Norway	2	-

Portugal	1	-
Republic of Ireland	2	1
Russia	1	1
Spain	2	-
Sweden	2	-
USA	2	-